

# SASSA Group

Global Standards. Timeless Values.



**Global Standards.** Timeless Values.

# Executive Summary

**SASSA Group operates as an international trading company with direct access to resource origin.**

**We build an integrated supply model — from verified upstream resources to institutional-grade deal execution.**

**We establish a clear, structured operating framework for every participant in the value chain — from producer to end buyer.**

**Our operational architecture strengthens trading activities by ensuring:**

- transparent commercial terms
- clean and verifiable documentation
- unified execution standards
- process discipline
- result replicability across geographies

# Our Mission



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To build a transparent, controllable, and resilient infrastructure for global commodity trading — connecting resource origin, governance standards, and disciplined execution.

# Our Vision



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A global trading ecosystem based on process clarity, structured execution, and long-term value creation for all stakeholders.

# Our Values



Transparency

Discipline

Trust

Long-term orientation

Responsibility

# Group Overview

**SASSA Group is an international trading company operating in the physical commodities sector.**

We combine upstream access, trading operations, service solutions, and an execution platform into a single institutional architecture.

**We operate as a unified operational system, ensuring transparency and alignment across all operations.**

## **Core focus areas:**

- access to resources and upstream assets;
- international physical commodity trading;
- deal structuring and execution support;
- operational platform for verification and document management;
- global network of partners and mandates.

# Group Architecture



Transparency



Structuring



Coordinated execution



We integrate upstream resources, trading, service solutions, platform capabilities, and a global network into a unified operational architecture.

# Group Structure

Each functional block reinforces the institutional model of SASSA



## Resources

Access to resources and upstream assets.



## Trading

International trading operations.



## Services

Deal structuring and execution support.



## Platform

Digital and governance platform for deal processing.



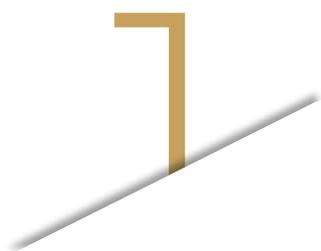
## Network

Global network of agents and mandates.

All blocks are unified within a single governance and compliance framework.

# Operational Directions

Aligned execution across all stages of the supply chain



**Origination & Mandate  
Definition**



Access to resources and production.



**Counterparty & Supply  
Alignment**



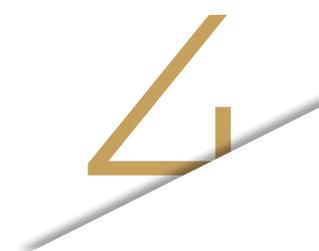
Trading in energy, metals, and industrial materials.



**Transaction  
Structuring**



Structuring and execution of projects and transactions.



**Execution & Delivery  
Control**



Platform for verification and document management.



**Settlement, Review &  
Continuity**



Global network of independent agents and mandates.



# End-To-End Execution

From resource origin to global markets

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Access →

Verification →

Alignment →

Execution →

Delivery →

Reporting →

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**The model is designed for institutional replicability.**

The same execution standard applies across different countries, products, and counterparties.

**Global Operational Integration.**



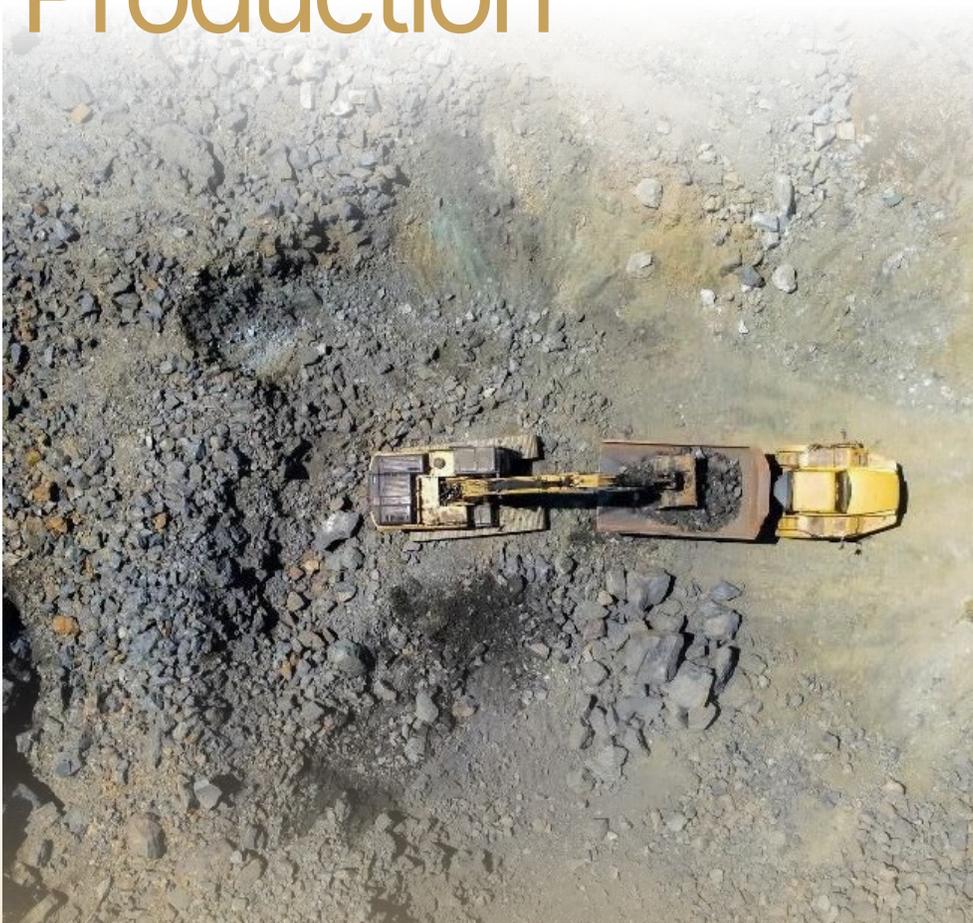
# SASSA Resources

Upstream & Resource Access

Direct access to resource origin and verified  
production capacity.



# Access to Extraction and Production



**We work directly with producers, enabling us to:**

- verify actual volumes and production capacity;
- maintain quality and production stability;
- ensure transparency at the site level;
- align on-site operations with buyer requirements.

Producers trust partners with structure, governance, and operational stability.

# Stable Production and Supply



## We establish:

- aligned specifications;
- consistent quality control;
- accurate and compliant documentation;
- operational readiness for regular and repeat shipments.

The objective is to ensure scalable, stable, and predictable volumes aligned with global buyer requirements.

# Infrastructure and Logistics



## We integrate:

- ports and terminals;
- local logistics operators;
- independent inspection companies;
- documentation and clearance processes.

This creates a more transparent and structured supply flow.

# Producer Partnership Model



## Core principles:

- ① transparency;
- ② process continuity;
- ③ balanced interests;
- ④ documentation integrity;
- ⑤ joint planning and long-term development.

This creates a stable supply base suitable for institutional buyers and financial institutions.

# Upstream Advantage



Direct access to resource origin forms the foundation of our trading model.

**By working directly with extraction and production, we ensure:**

- verified volumes and actual production capacity;
- aligned specifications;
- on-site quality control;
- clean documentation of origin;
- transparency and repeatability of supply;
- synchronization with global buyer requirements.

**Upstream is the foundation of our model.**

The platform ensures discipline, control, and execution replicability.

# SASSA Trading

Trading Division

- ✓ Energy Commodities
- ✓ Metals and Minerals
- ✓ Industrial and Materials



# Structured International Trading

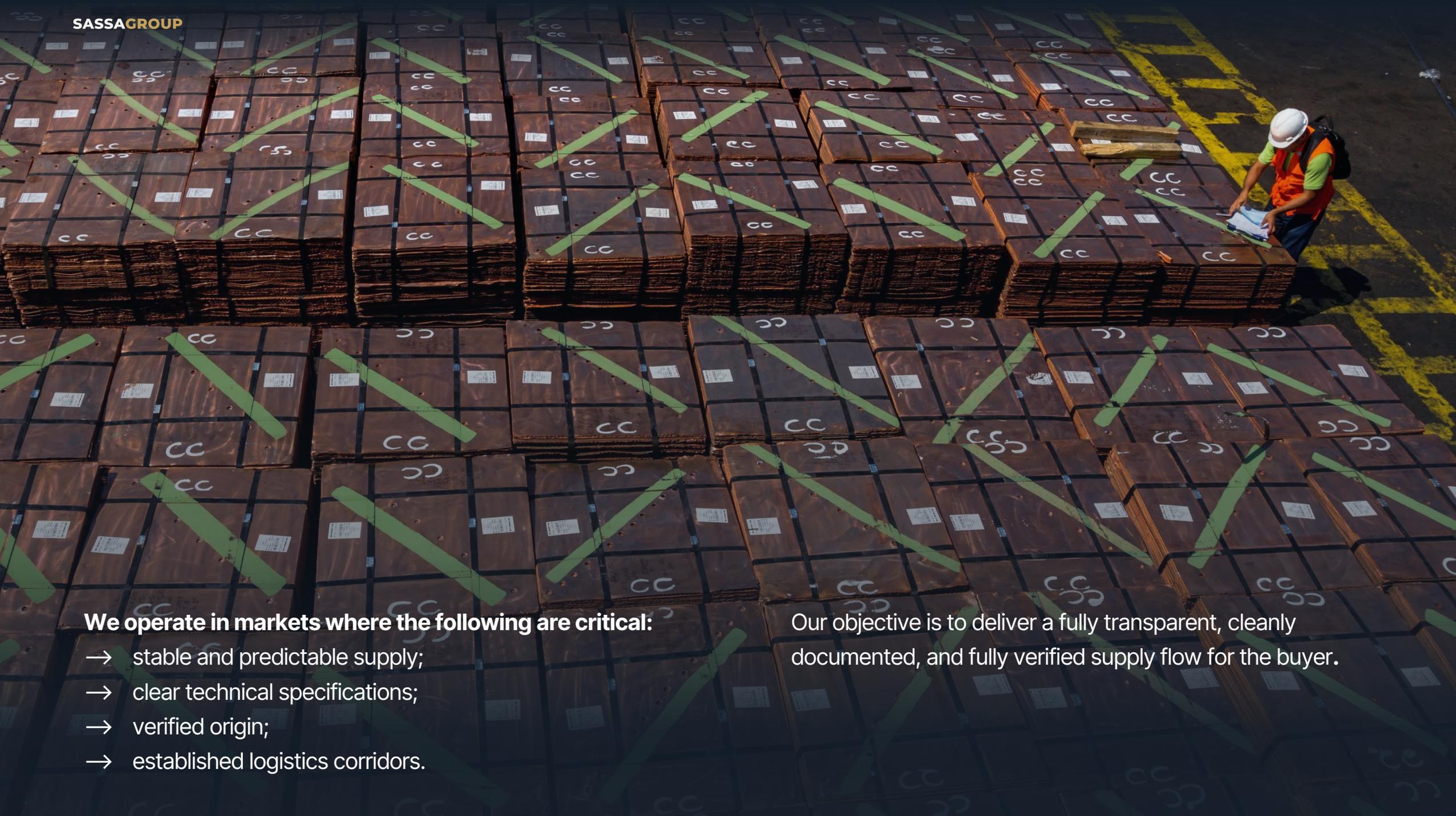
We operate as an international trading company, grounded in verified resource origin and institutional execution standards.

**Our trading model is built on:**

- direct upstream access;
- structured execution architecture;
- strict documentary discipline;
- compliance and route control;
- predictable logistics;
- transparent terms for all counterparties.

SASSA's internal platform architecture strengthens trading by ensuring clarity, risk management, and outcome replicability.





**We operate in markets where the following are critical:**

- stable and predictable supply;
- clear technical specifications;
- verified origin;
- established logistics corridors.

Our objective is to deliver a fully transparent, cleanly documented, and fully verified supply flow for the buyer.

# Energy Commodities

**We operate in:**

- crude oil and refined products;
- LPG/LNG;
- coal.



# Metals and Minerals

## We operate in:

- iron ore;
- copper, zinc, manganese;
- rare earth elements;
- concentrates and raw materials for heavy industry.

We do not simply source products — **we structure a transparent supply chain that meets the requirements of international buyers and institutions.**



# Industrial Materials

## We operate in:

- fertilizers;
- petrochemicals;
- industrial fuels;
- raw materials for industrial production chains.

These markets require strict documentation, precise specifications, and coordinated logistics.

**Structured execution and compliance are particularly critical.**



# Buyer Assurance Program

## **We create conditions under which the buyer receives:**

- verified and transparent sources of origin;
- clear commercial terms;
- clean and structured documentation;
- a transaction embedded within a unified, platform-driven execution framework.

**When documentation and processes are transparent, the buyer reduces a substantial share of key risks.**

This is why we become a preferred partner for international corporate and financial clients.



**Verified Origin. Execution Readiness.**



# Unified Deal Processing

SASSA Platform™ — the core of structured execution

01

Unified Process of Deal Execution.



02

High level of verification and compliance.



03

Documentation structuring at all stages.



04

Transparency of decision-making.



05

Result replicability across geographies.



One process. One discipline. One execution standard.

# Platform Architecture

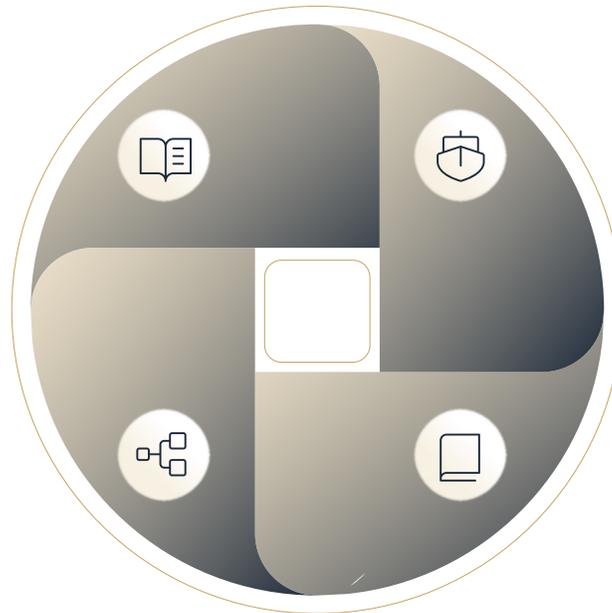
The platform transforms fragmented information into a structured execution flow

The platform ensures structure and transparency at every level.

## Origin Layer:

- production and extraction data;
- verified volumes;
- base specifications and documentation.

1



3

## Execution Layer:

- inspections and logistics;
- ports and terminals;
- inspection certificates;
- export documentation;
- timeline and status coordination.

## Structuring Layer:

- deal structure;
- pricing logic;
- compliance and sanctions screening;
- contractual architecture setup.

2

4

## Downstream Layer:

- buyer documentary requirements;
- payment, reconciliation, and closing;
- reporting and audit.

**Execution** is not an activity.

**Execution** is a repeatable institutional system.

01

Input

Buyer requirements, product data, counterparties, source documentation.

02

Processing

Authenticity verification, compliance screening, parameter alignment, deal structuring.

03

Output

A structured, execution-ready, and transparent flow — from inspections and logistics to reporting and audit.

# Platform Processing Flow

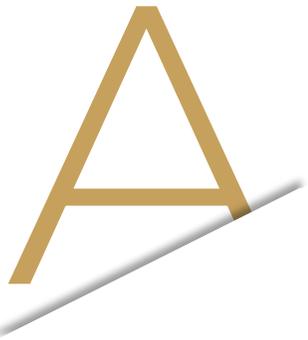
A unified process for data and document processing

The platform makes complex transactions more predictable and manageable.

# Execution Architecture

Core principle:

No process is initiated until all deal parameters are fully defined.

A large, gold-colored letter 'A' with a slight shadow effect, positioned above the 'Architecture' section.

## Architecture

**A structured foundation for all actions.**

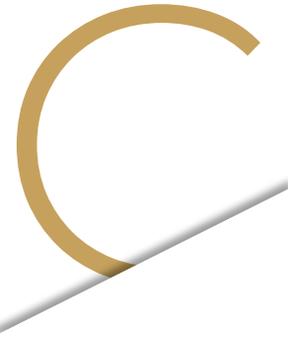
Every element of the transaction is embedded into a unified execution architecture — from resource origin to final reporting.

A large, gold-colored letter 'B' with a slight shadow effect, positioned above the 'Built-in Compliance' section.

## Built-in Compliance

**Compliance is embedded into the model, not added post-factum.**

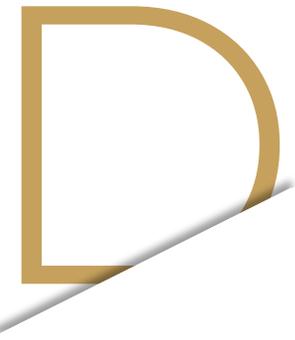
Sanctions screening, KYC/AML, and regulatory requirements are integral to the execution logic.

A large, gold-colored letter 'C' with a slight shadow effect, positioned above the 'Clarity' section.

## Clarity

**No grey areas or ambiguity.**

Roles, mandates, authorities, and responsibilities are defined before execution begins.

A large, gold-colored letter 'D' with a slight shadow effect, positioned above the 'Discipline' section.

## Discipline

**Strict adherence to the approved execution framework.**

No step allows improvisation, deviations, or informal decisions outside the agreed structure.

**We build a system where every step can be explained, verified, and audited.**

# SASSA Services

Service Division

Consulting • Structuring • Access to Capital



# Strategic Consulting

Strategic deal and project support

We help to:

01

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**Understand market dynamics and position effectively.**

02

---

**Build an institutionally coherent project narrative.**

03

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**Design a structured deal or business architecture.**

04

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**Prepare materials for engagement with banks, funds, and strategic investors.**

# Capital Structuring and Access

Deal structuring and access to capital

We support transactions and projects by:

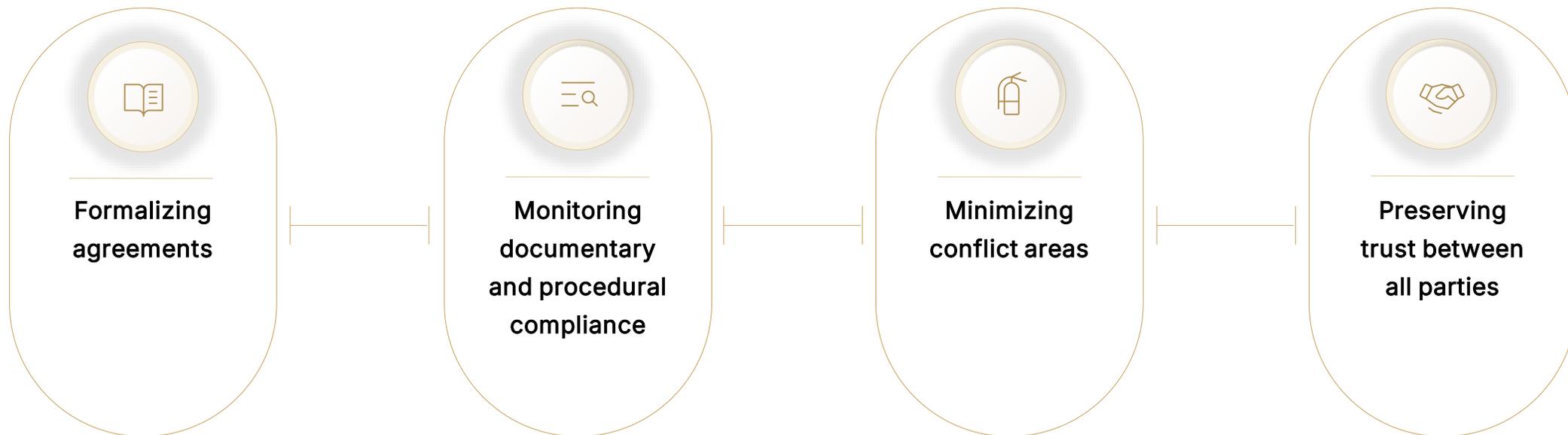


**This strengthens the partner's position in the eyes of investors.**

# Neutral Mediation

High-trust mediation

We act as a neutral execution layer by:



The objective is to ensure transactions proceed smoothly without damaging relationships.

# Integrated Value of the Model

Our model delivers:

✓ **Documentation** — clean and unambiguous.

✓ **Roles** — clearly defined.

✓ **Risks** — structured and addressed.

✓ **Execution** — stable and repeatable.

✓ **Processes** — transparent and controlled.

This forms the foundation for long-term partnerships and sustainable value creation for all participants.

**Intercontinental** Operating Architecture.

# SASSA

## Global Presence

Global presence and trade corridors



# Regional Presence

in Key Operational Locations



**Production assets in LATAM and the Caspian region.**



**Export and logistics hubs in LATAM, MENA, and Central Asia.**



**Industrial demand markets across Asia.**

# One Flow. Four Core Regions.

Our core macro-regions:

01

LATAM

Latin America

Mexico, Brazil, Colombia, Peru,  
Chile

02

MENA

Middle East and North Africa

UAE, Saudi Arabia, Oman

03

Asia

Asia and Southeast Asia

China, India, Vietnam,  
Indonesia, Malaysia

04

Caspian

Caspian Region and Central Asia

Kazakhstan, Azerbaijan,  
Uzbekistan

# Global Competitive Advantage



**Resource origin access**



**Operational infrastructure**



**Logistics capacity**



**Industrial growth exposure**

**An end-to-end model** — from origin to delivery — forms the competitive advantage of SASSA.

# Trade Corridors

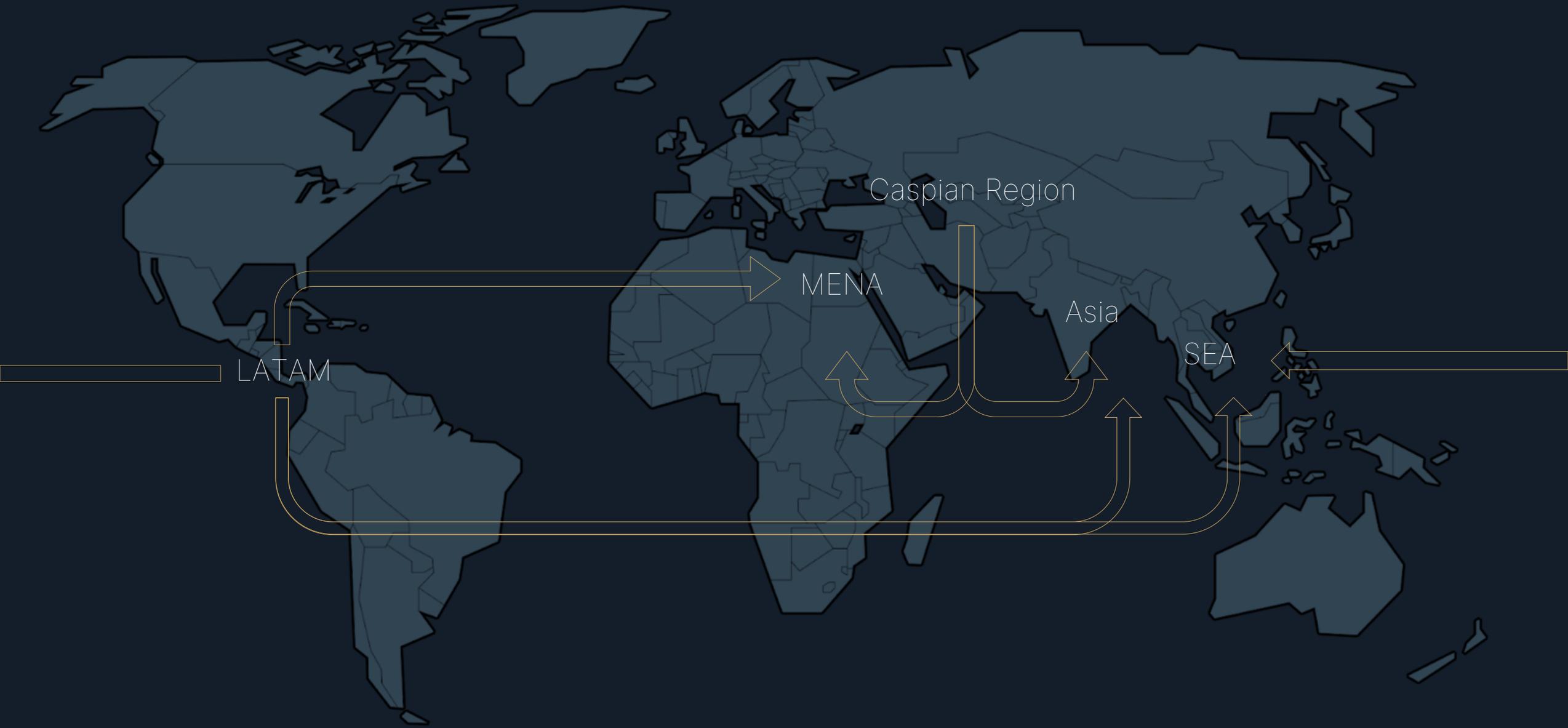
Interconnected global trade corridors  
supporting diversified and resilient supply  
flows

**We connect three core trade routes:**

- ➔ LATAM → Asia / Southeast Asia;
- ➔ MENA → Asia;
- ➔ Caspian Region → MENA / Asia.

**This enables us to:**

- ⊕ flexibly manage routing;
- ⊕ reallocate volumes;
- ⊕ reduce concentration risk;
- ⊕ maintain supply resilience amid changing market conditions.



# Trader Engagement Model

Model of Engagement with Traders

1

## Access to Origin

We provide traders with access to verified sources of supply and real production capacities.

2

## Deal Structuring

SASSA structures the transaction framework, commercial terms, documentation, roles, and compliance boundaries.

3

## Governance and Control

We embed governance into the deal by overseeing compliance, authorities, routing, inspections, and critical risk factors.

4

## Execution and Delivery

SASSA coordinates logistics, shipment, documentation, and reporting through to fully confirmed delivery.

Our objective is not to replace the trader, but to structurally empower them.

# Network Architecture

SASSA Network™ — A Global Agent Network.

## Who can be part of the network:

- local partners and representatives;
- mandated structures;
- consultants and brokers;
- participants with access to supply sources and end buyers.



## What the partner does:

- submit structured deals (supply or demand);
- uploads base documentation;
- maintains communication with their respective side of the transaction.



## What the platform provides:

- counterparty and document verification;
- compliance and deal structuring;
- logistics, inspections, and reporting;
- neutral mediation.



This model gives partners global reach and a clear, predictable operating framework.

Managed **Transparency Architecture.**

# Why SASSA

Institutional clarity, documentary  
discipline, and zero ambiguity.



# SASSA

## Uniqueness

The intersection of origins,  
institutional execution, and a multi-  
continental supply architecture

### 7 Institutional Advantages of SASSA

- 01 Direct upstream access (LATAM, Caspian region).
- 02 Institutional execution architecture.
- 03 Multi-origin supply model.
- 04 Clean documentation with zero ambiguity.
- 05 Integrated model: Upstream → Trading → Execution.
- 06 Neutral governance and absence of conflicts of interest.
- 07 Reproducible delivery frameworks and increased outcome predictability.

**SASSA is an international trading company with upstream access and institutional-grade operational discipline.**

# Strategic Identity

- 01 We are an international trading company.
- 02 Access to the resource base is the foundation of our competitive advantage.
- 03 Governance and transparency define our operating model.
- 04 The platform strengthens trading — it does not replace it.
- 05 We are building a highly diversified international business model.
- 06 Execution is our core differentiator.
- 07 Trust is created by structure, not assumptions.

**Origin. Trading. Execution.**

A single, disciplined global model.



# Strategic Advantages

01

## Global Presence

Multiple regions of origin and demand, reduced risk concentration.

02

## Transparency and Governance

Documentation, processes, and routes are designed to be fully traceable and verifiable.

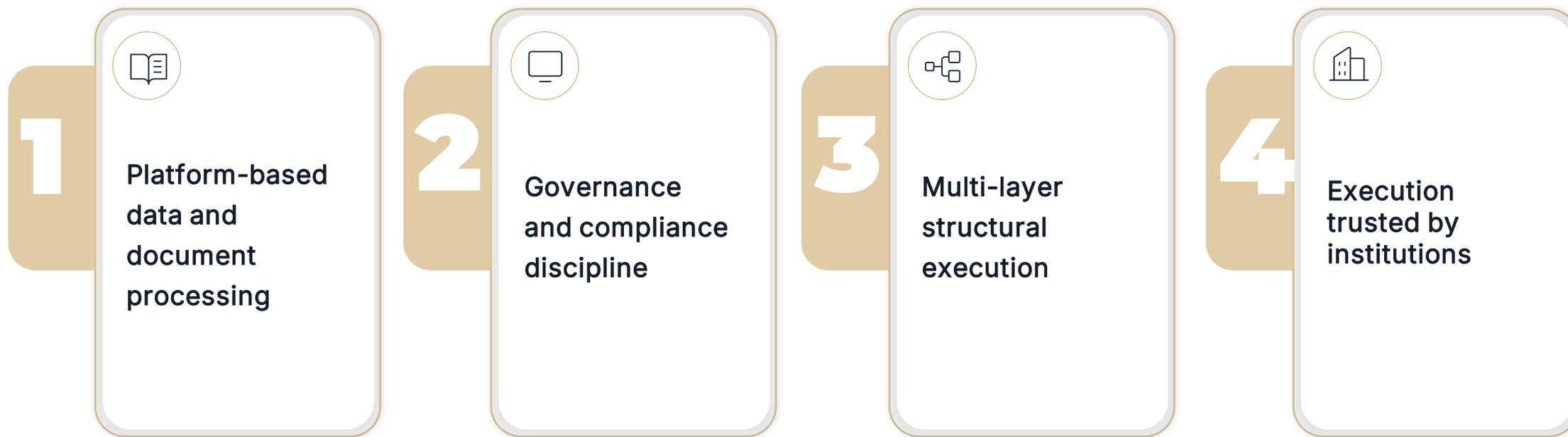
03

## Alignment of Interests

Producers, traders, buyers, and logistics providers operate within a single structured framework.

# Platform Advantages

Strategic advantage of the platform



# Trust Architecture

A trust framework built on governance and transparency



## Transparent Documentation

Documents are clean, verifiable, and audit-ready from day one.



## Process-First Governance

Operational processes eliminate ambiguity and enforce a unified quality standard.



## Quality & Compliance Control

QA/QC, sanction screening, and regulatory checks are embedded into the model.



## Neutral Mediation

No conflicts of interest; balanced support for all parties.



## Structured Execution

Unified execution procedures make processes transparent and controllable.

SASSA builds systems where trust is not assumed — it is engineered through processes.

# Key Advantages



**Platform-based approach to trading.**

01



**High level of supply diversification.**

02



**Institutional-grade governance and reporting.**

03



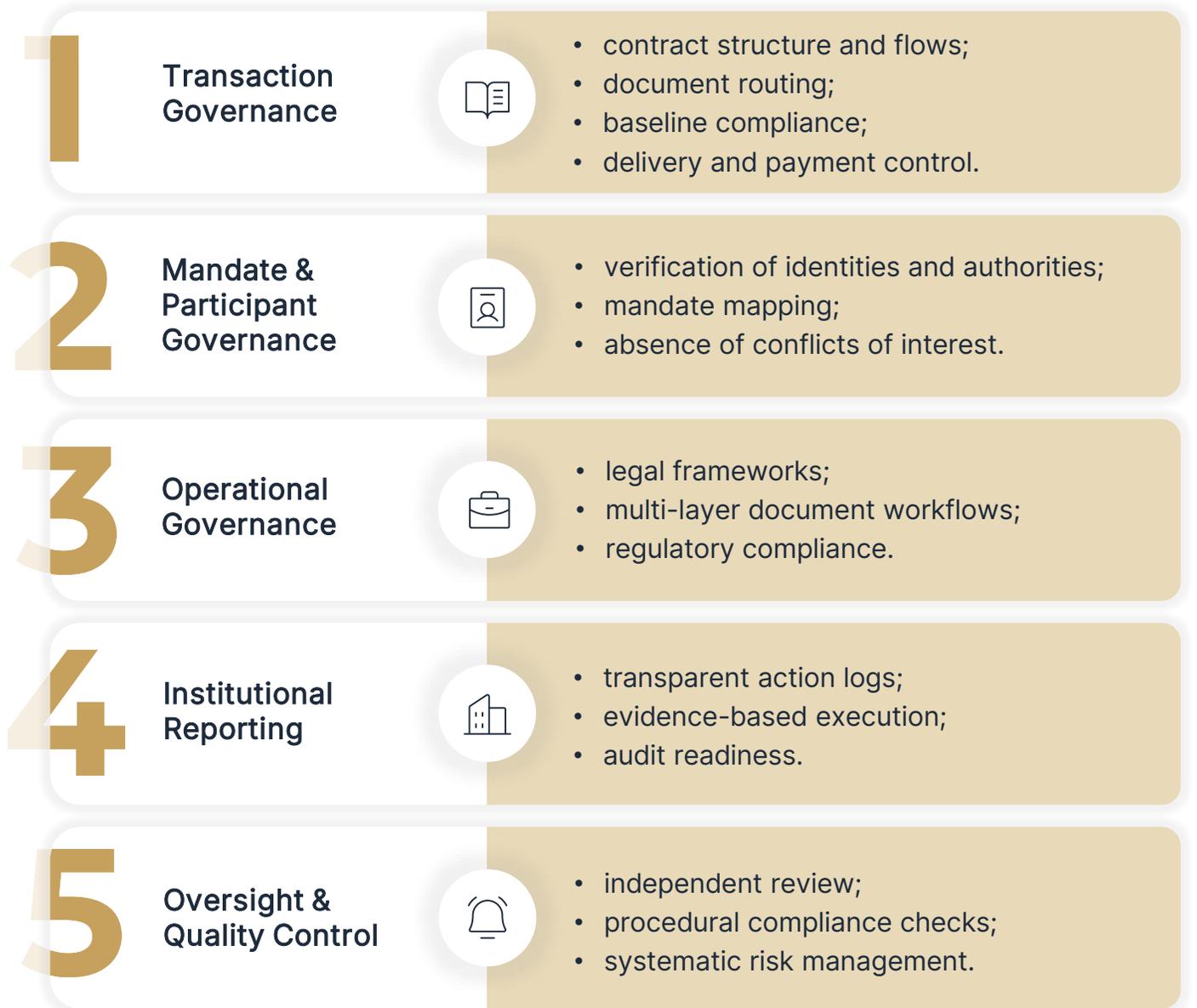
**Alignment of interests across all value-chain participants.**

04

This cycle ensures structural discipline of the process and stability of outcomes.

# Multi-Layered Governance Architecture

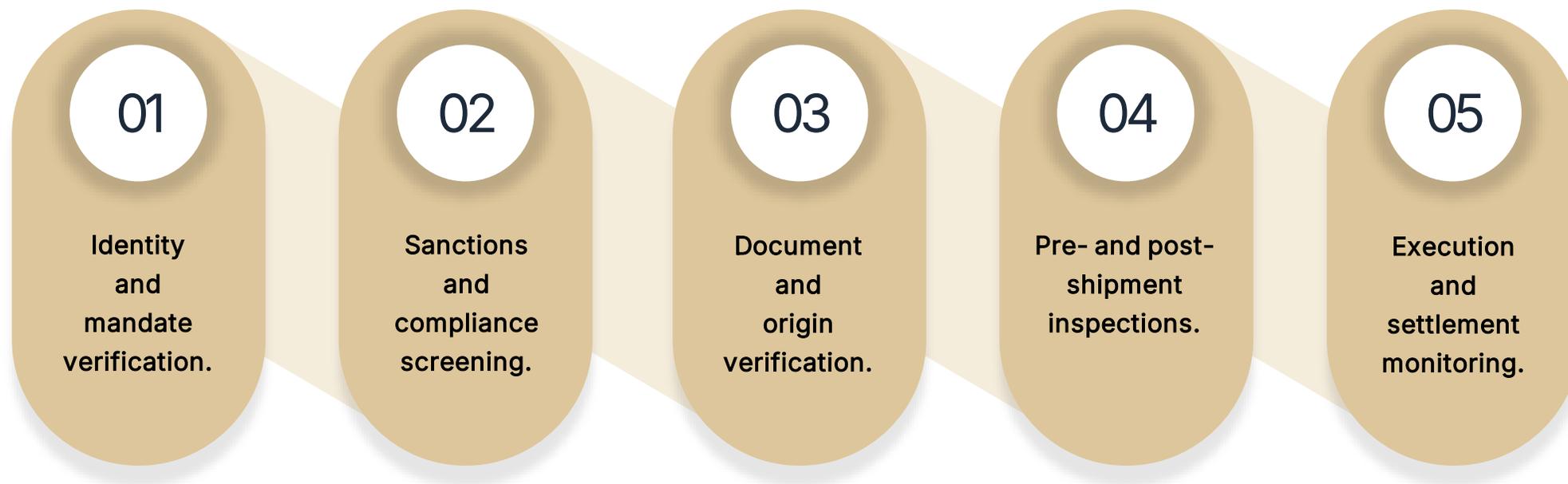
All layers together form a unified, transparent execution system trusted by institutions.



# Counterparty Risk Management

An institutional-standard risk mitigation system

Each counterparty undergoes →



This results in cash flows that are more transparent and more effectively managed from a reporting and compliance standpoint.

## Execution as the Core

The execution layer is the key to coordinated performance across all stages.



# Execution as the Operational Core of the SASSA Model

At SASSA, execution is not a function or a phase.

**Execution is a controlled operating system.**

**It is within the execution layer that:**

- risk management;
- compliance and control;
- counterparty trust;
- capital risk containment

**converges through disciplined execution.**

# Execution as the Operational Core of the SASSA Model

What execution means in the SASSA model

- 01 -

## Process Control

Each transaction follows a predefined architecture, with no improvisation or informal decision-making.



- 02 -

## End-to-End Oversight

From resource origin to final reporting, every step is monitored and verified.



- 03 -

## Documentary Discipline

All actions generate a verifiable audit trail, ready for internal and external review.



- 04 -

## Predictable Outcomes

Execution is system-driven, not personality-dependent, supporting repeatable outcomes.



### Conclusion:

Execution is where structure becomes trust — and trust becomes repeatable deliveries and sustainable cash flows.

# Execution Cycle

Every transaction within the SASSA model follows a standardized execution cycle designed to ensure control, transparency, and repeatable outcomes.

Execution stages:



**Outcome:** Each transaction is managed as a controlled execution project.

# Integrated Execution Framework

SASSA operates through a single integrated execution framework where processes, control, and reporting are consolidated into one managed system.

**Principle:**

All layers operate in parallel and are governed by a unified control logic.



# Integrated Flow Architecture

We integrate key origin regions, logistics hubs, and demand centers into a single, coordinated flow architecture.

## Origins:

Mexico, Brazil, Peru, Chile, Kazakhstan, Uzbekistan, and other LATAM and Caspian regions.

## Hubs:

LATAM · MENA · Caspian

## Demand Markets:

China, India, Vietnam, Korea, Southeast Asia, Middle East.



# Logistics and Partner Integration

01

**Synchronization of actions  
between logistics providers,  
inspectors, and counterparties.**



02

**Export and import  
documentation management.**



03

**Loading and inspection control.**

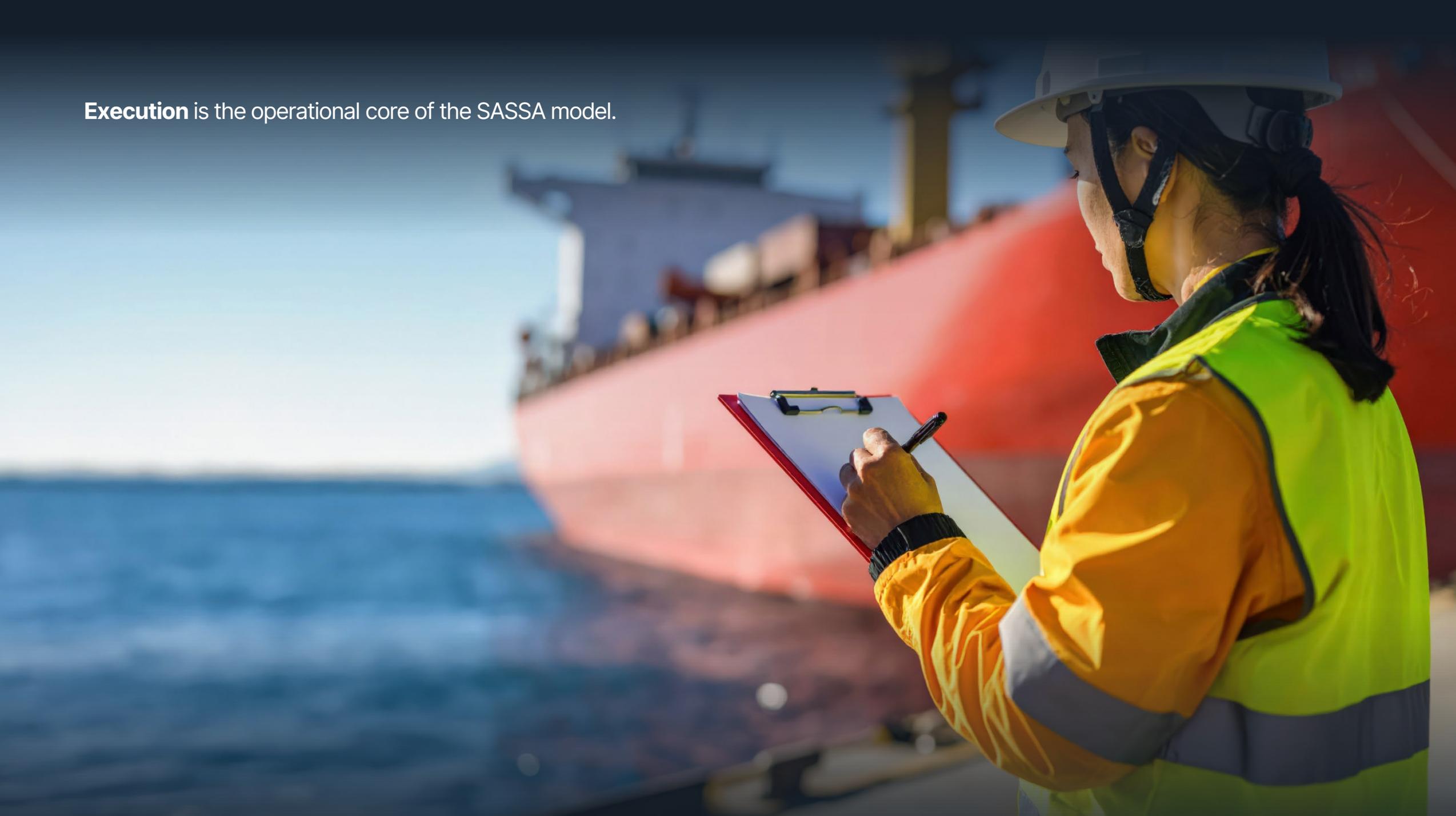


04

**Terminal and vessel call  
coordination.**



**Execution** is the operational core of the SASSA model.



# Global Macro Trends 2025 – 2030

Forces reshaping global supply structures

1

Growth of Asian Demand



China, India, Vietnam, and ASEAN continue industrial expansion.

2

Supply Constraints



Geopolitics and regulation reduce accessible volumes.

3

Midstream Fragmentation



Multiple intermediaries, weak standards, low controllability.

4

Rising Compliance Requirements



AML, KYC, sanctions, route control.

5

Institutionalization of Trade



Shift from chaotic schemes to structured operating models.

Conclusion: Companies with governance architecture win.

# Global Challenges Today

Key weaknesses of modern commodity trade

01 — **Fragmented information**

Lack of centralized supply-demand visibility.

02 — **Excessive intermediaries**

Higher risks, contradictions, delays.

03 — **Weak documentation standards**

Gaps, missing certifications, regulatory breaches.

04 — **Insufficient quality control**

Limited inspection, lack of transparency.

05 — **Unclear counterparty authority**

Uncertainty over signing rights.

06 — **Growing regulatory pressure**

Increasing difficulty to meet new requirements.

The market lacks structure and trust.

# A New Category in Global Trade

The new role of SASSA in the global trading ecosystem



## Traditional Traders

**Operate without deep process transparency.**



## Local Brokers & Intermediaries

**Have relationships, but lack governance and compliance.**



## Producers & Assets

**Control resources, but lack global execution infrastructure.**



## Digital Platforms

**Aggregate data but do not deliver execution.**

**SASSA** is neither a digital platform, nor a single trader, nor an intermediary. We do not match counterparties. We govern execution between them.

**We are an international trading company with upstream access and an institutional execution architecture.**

# Integrated Value Model

The SASSA Model Integrates:



# Structure of Supply SASSA

Clarity. Discipline. Execution.

Our model ensures transparency and alignment of processes across all key stages of international supply.



## Upstream

### Origin and resource verification

- confirmed volumes;
- specifications and quality;
- documented origin integrity;
- transparency of production data.



## Trading

### Deal structure and commercial model

- alignment of deal parameters;
- compliance and sanctions screening;
- preparation of the full documentation package;
- routing and coordination of processes between parties.



## Execution

### Execution, logistics, and reporting

- coordination of logistics and inspections;
- document control at every stage;
- timeline and performance assurance;
- creation of a full audit trail and final reporting.

### Result:

A structured, transparent, and repeatable model for international supply execution.

**Case Study:** From chaos to clean delivery.

# Case Study: Execution in Action

## Initial Situation:

A multi-stage international metals transaction involving multiple parties and fragmented documentation.

## Key challenges included:

- Lack of verified resource origin;
- Inconsistencies across documentation and specifications;
- Unclear mandates and signing authorities;
- Elevated compliance concerns from the buyer side.



## Actions Taken

- Full verification of origin and volumes completed;
- Mandate and authority matrix established;
- Documentation package cleaned and aligned;
- Technical specifications and delivery terms confirmed;
- Inspections and quality control implemented;
- Sanctions and route analysis conducted;
- A neutral execution governance layer introduced.



## Outcome:

- Critical risks eliminated prior to execution;
- Transaction aligned with institutional standards;
- Delivery was executed in full and within agreed timelines;
- Buyer confidence restored;
- The model became repeatable for future shipments.



## Conclusion:

Execution transformed a complex and high-risk transaction into a controlled and predictable outcome.

# Institutional Compliance and Governance Stack

SASSA operates a multi-layer compliance and governance framework where each layer reinforces transparency, control, and institutional trust.

SASSA's core focus is institutional execution governance and capital risk containment across the trade lifecycle.

**Outcome:**

Each transaction is controlled, verifiable, and reproducible at an institutional standard.

## People and Mandates

Verification of identities, authorities, and signing rights of all transaction participants.

## Compliance and Sanctions

KYC / AML and sanctions screening of counterparties, routes, and jurisdictions.

## Documentation and Standards

Contracts, annexes, certificates, inspections, and export–import documents managed within a unified control framework.

## Execution Control

Inspections, logistics oversight, and verification of actual delivery against contractual terms.

## Reporting and Audit

Transparent reporting and readiness for internal and external audits.

# Growth Roadmap 2025–2030

SASSA's growth strategy is designed as a phased expansion of a controlled operating architecture, ensuring discipline, transparency, and repeatability at scale.

01

## Upstream Expansion

- entry into new origin regions;
- diversification of the resource base;
- long-term partnerships with producers;
- reduced concentration risk.



02

## Deepening Trade Flows

- development of stable supply corridors;
- increased volume of repeat transactions;
- strengthening of key trade routes.



03

## Scaling the Execution Platform

- expansion of partner and agent networks;
- institutionalization of data and documentation;
- reinforcement of control and reporting layers.



04

## Development of Service Lines

- support for complex transactions and projects;
- advisory and structuring solutions;
- institutional-level partner support.



05

## Capital Integration

- inclusion of financial institutions in deal structures;
- development of SPV and joint structures;
- preparation of transactions for investment participation.



### Growth principle:

Scale is achieved only through maintained control and transparency.

**SASSAGROUP**

Origin. Trading. Execution.  
Global Standards. Timeless Values.



**Document**  
validation

# Contact Information



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# Legal Disclaimer

## Legal Disclaimer

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It contains conceptual models and visual materials used for illustrative purposes to demonstrate the operational approach. Certain images and graphical elements are illustrative in nature and do not represent actual assets or infrastructure.

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